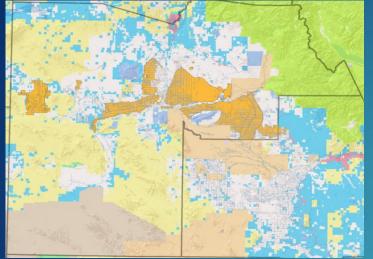
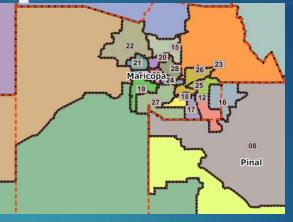
Maricopa County Market Trends

SHAWN T. WOOD, ARA
AG LAND SPECIALIST

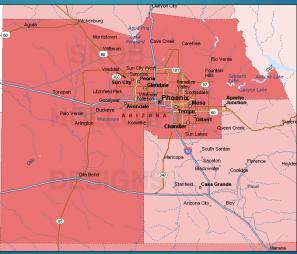


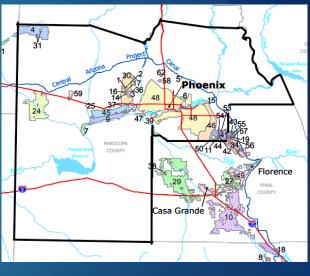
Maricopa County









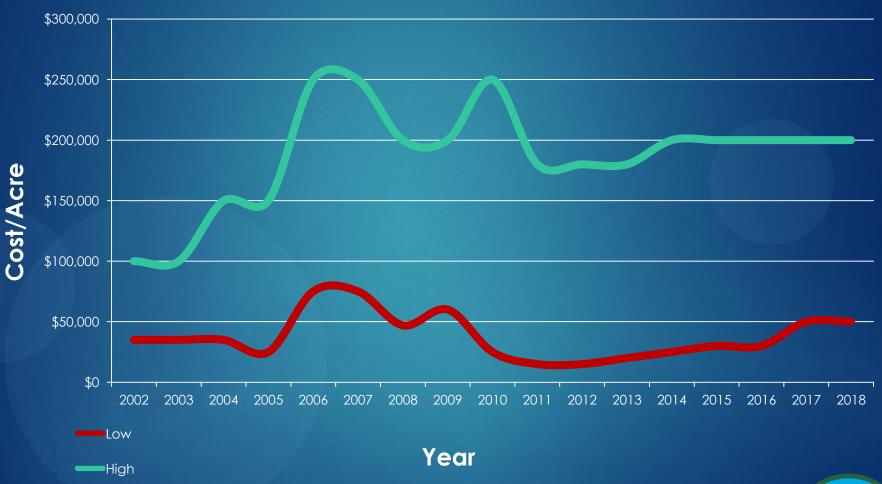




| Irrigation District | Water Source/Cost | Sale Price per Acre | Sale Price Activity/Trend | Rent Range per Acre | Rental Activity/Trend |
|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|------------------------------------------------------------------|-------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|
| Salt River Project | Surface & Pump Surface: \$15/AF Pumped: \$46/AF Assess: \$37.91/AC | \$50,000 to \$200,000+ (Demand for development) | Increasing activity & Prices. (Non-Ag Influence –mostly infill.) | \$175 to \$300, Higher end of range indicates use for specialty crops | All Rented (Very little left for AG)/ Increasing within the range. |
| Buckeye I.D. (Southwest Valley Metro Fringe Area) | Surface & Pump Surface: \$24/AF Assess: \$7.32/AC | \$25,000 to \$70,000+ | Increasing activity/ increasing prices. | \$175 to \$325 | All Rented/ Increasing Trend within the range. |
| Roosevelt I.D. (West Valley Metro Fringe Area) | Surface & Pump \$50/AF Assess: \$27.10/AC Wells: \$30-\$55/AF | \$20,000 to \$100,000+ | Increasing activity & prices. (Non-Ag Influence –mostly infill.) | \$125 to \$225 | All rented/Stable. |
| Roosevelt W.C.D. (Southeast Valley Metro Fringe Area) | Surface & Pump \$33/AF Wells: \$38-\$65/AF Assess: \$140/AC. | \$100,000 to \$200,000+ (Demand for development) | Increasing activity & prices. (Non-Ag influence) | \$150 to \$250+ | All Rented/ Increasing within the range. |
| Harquahala Valley I.D. (Non-Metro Area 65 miles west of Phoenix) | Surface & Pump CAP: \$69.50/AF Wells: \$42-\$55/AF Assess: \$16.10/AC | \$6,500 to \$10,000 (Invest/Spec. Demand) | Minor activity | \$80 to \$200 Varying w/water supplies \$100 to \$150 is typical. | Stable/Increasing, especially for those farms with adequate well water supplies. |
| Queen Creek I.D. (SE Valley Metro Fringe Area) | Surface & Pump CAP: \$53/AF. Wells: \$48 - \$85/AF Assess: \$0/AC | \$100,000 + (Invest/Spec. Demand) | Increasing activity & prices. | \$150 to \$250 | Stable/Increasing within the range. |
| Maricopa Water District (NW Valley Area) | Surface & Pump Surface: \$42/AF Wells: \$45 - \$80/AF Assess: \$0/AC | \$50,000 to \$150,000+ (Demand for development) | Increasing activity & prices. (Suburban Non-Ag influence). | \$150 to \$400 Higher end of range indicates use for specialty crops | Stable/Increasing within the range |
| Tonopah I.D. (40 miles west of Phoenix) | Surface & Pump CAP: \$32/AF Wells: \$40 - \$80/AF Assess: \$1/AC | \$10,000+ | Negligible activity. | \$150 to \$200 | Stable/Increasing within the range |
| Desert Pump Farms (Non-District, Rainbow Valley, Aguila, Hyder, Gila Bend) | Pump (Shallow to Deep Lift) \$30 to \$100/AF Assess: N/A | \$2,850 to \$5,000 to \$9,000 (Varying w/ water costs, supplies & location.) | Increasing activity & prices at the low end price point. | \$90 to \$400+ Varying w/ water costs and suitability for specialty crops. | Increasing/Increasing, especially for those farms with adequate well water supplies and drip irrigation. |
| Arlington Canal Company | Surface: Surface: \$20/AF Assess: \$14/AC | No Activity | One sale in 2012 | \$200 to \$350 | Stable/ Increasing within the range. |
| Paloma Irrigation & Drainage District | Surface & Pump \$43/AF Assess. \$7.00/AC | \$9,000 | Negligible. | \$150 to \$200, varying with soils and water. | Stable/ Increasing within the range. |

Salt River Project Water Users Assoc.

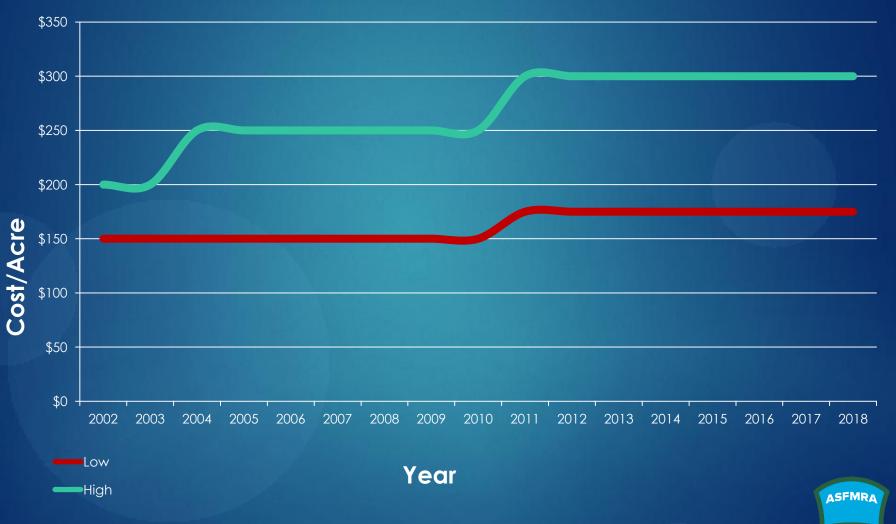






Salt River Project Water Users Assoc.



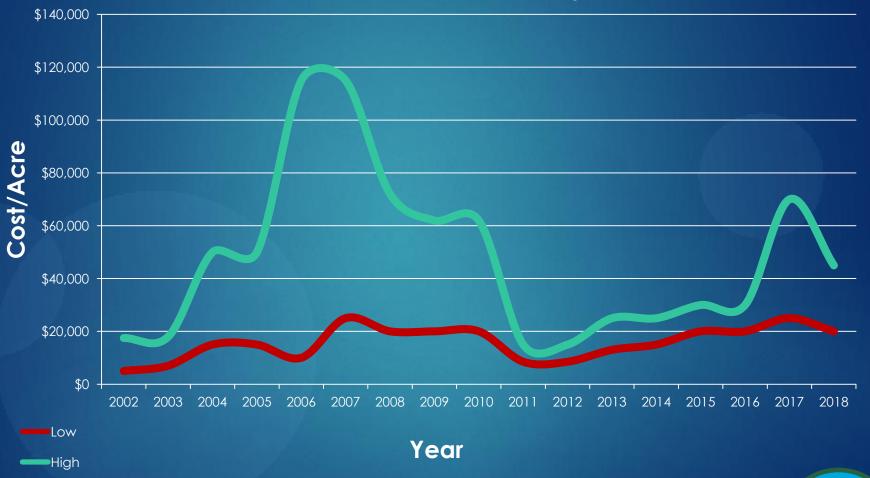


Salt River Project Water Users Assoc.



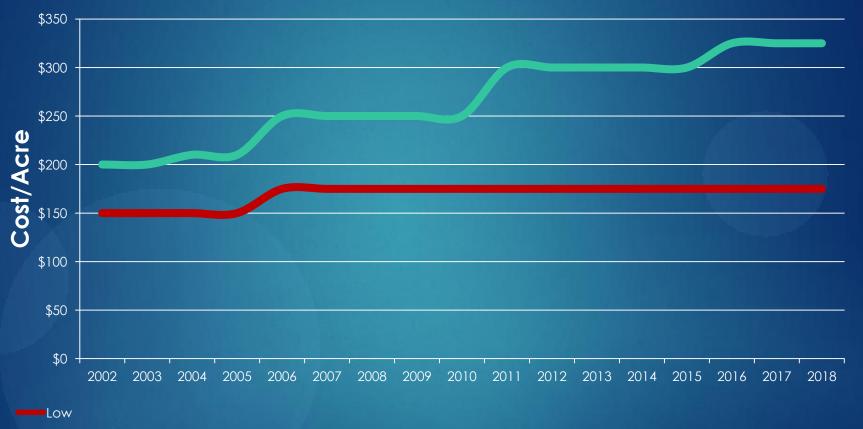
Buckeye I.D. (Metro Fringe & Non-Metro)

Sale Price Value/Acre





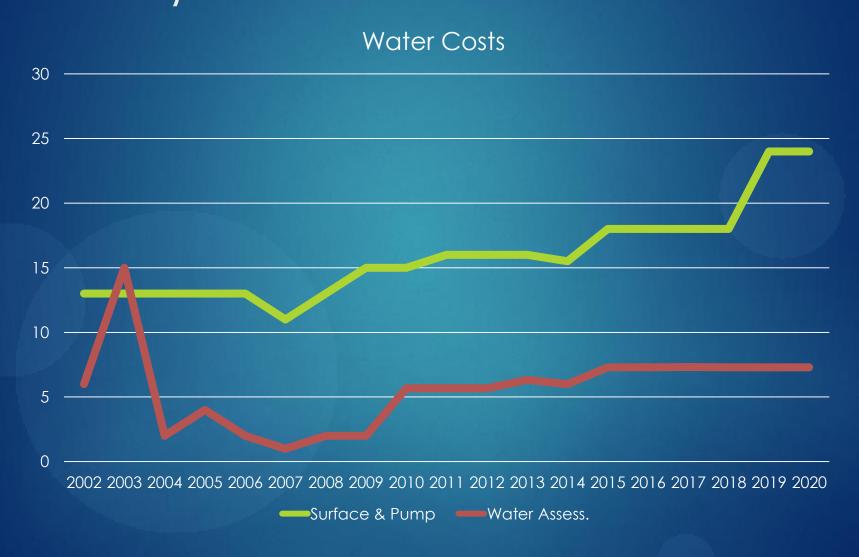
Buckeye I.D. (Metro Fringe & Non-Metro)





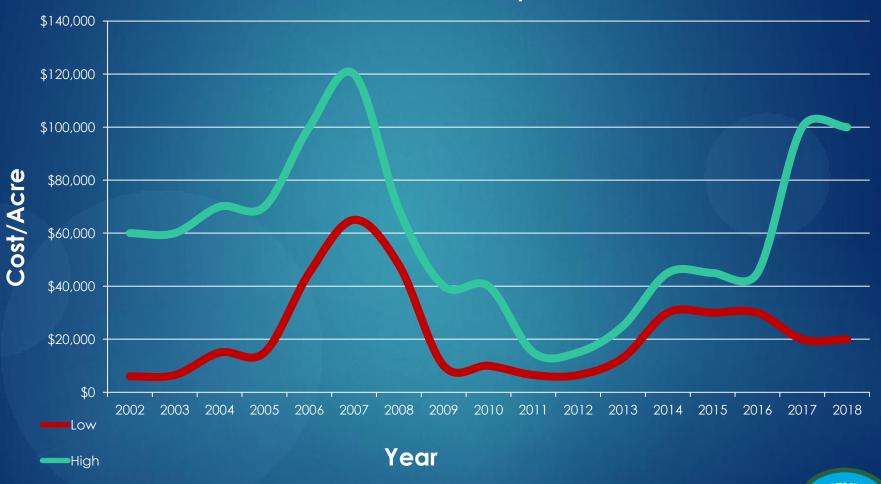


Buckeye I.D. (Metro Fringe & Non-Metro)



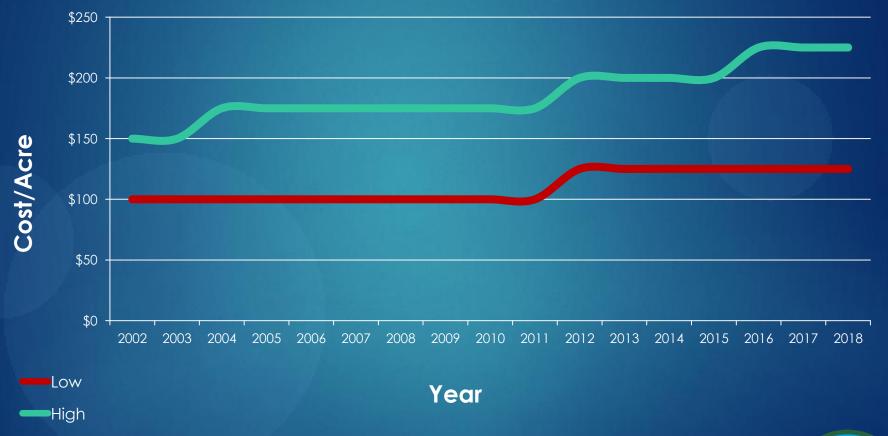
Roosevelt Irrigation District







Roosevelt Irrigation District



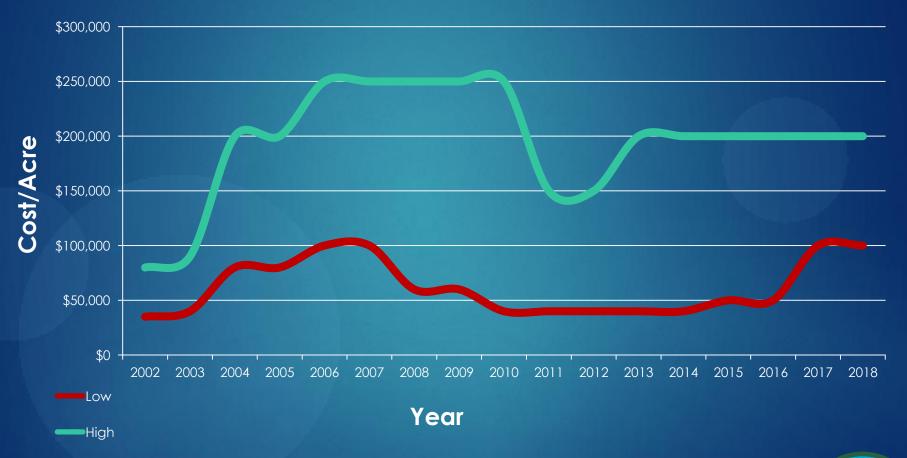


Roosevelt Irrigation District



Roosevelt Water Conservation District

Sale Price Value/Acre

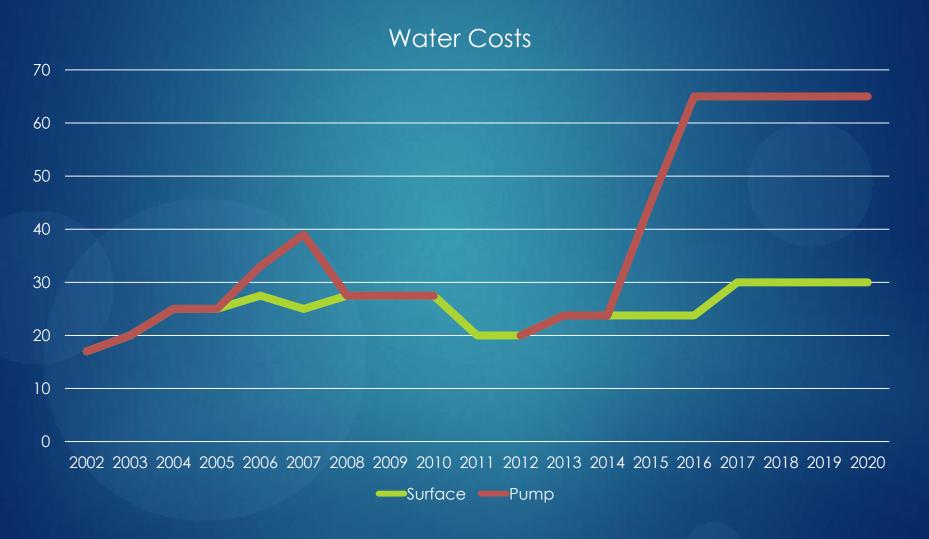




Roosevelt Water Conservation District

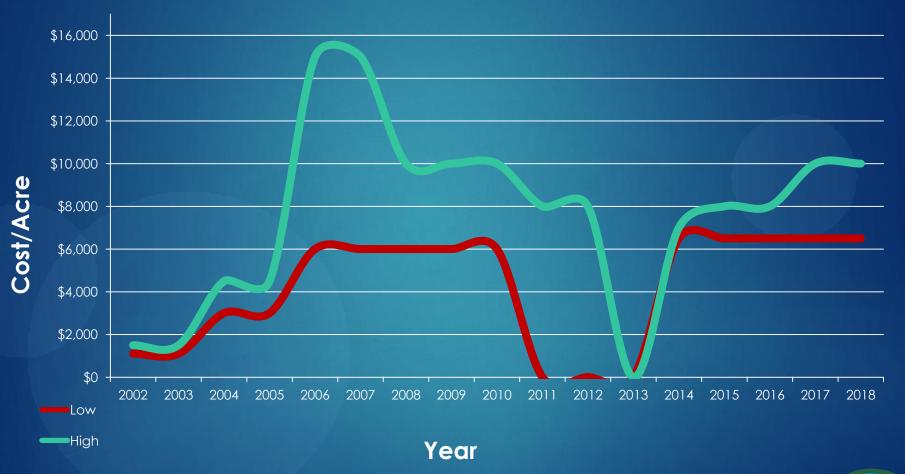


Roosevelt Water Conservation District



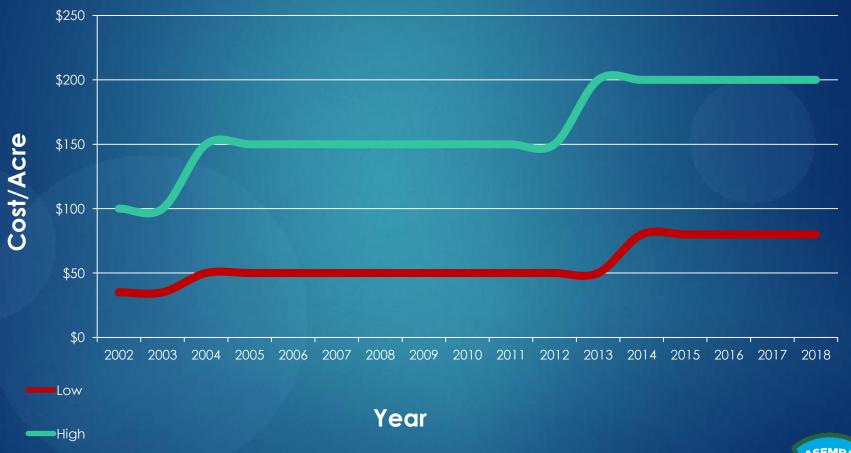
Harquahala Valley Irrigation District

Sale Price Value/Acre





Harquahala Valley Irrigation District





Harquahala Valley Irrigation District



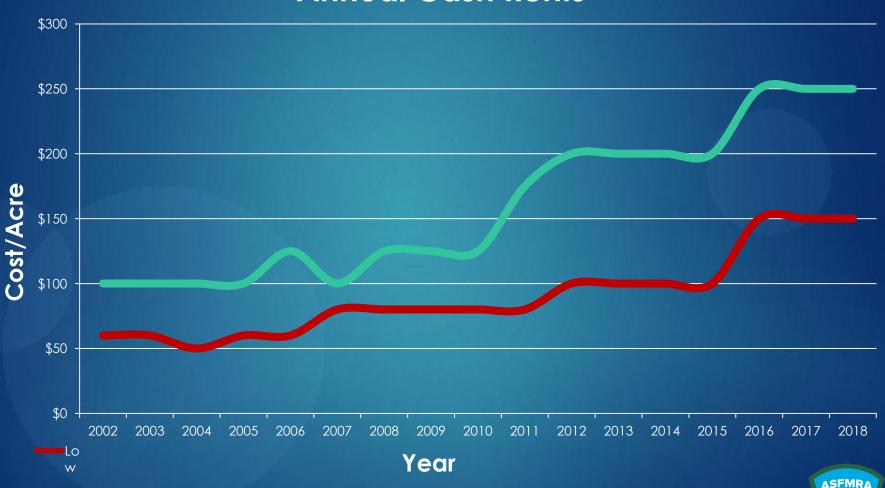
Queen Creek Irrigation District





Queen Creek Irrigation District



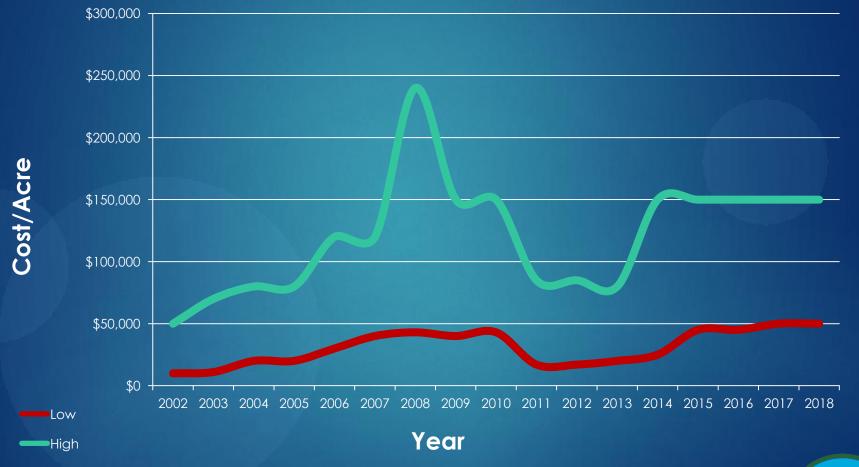


Queen Creek Irrigation District



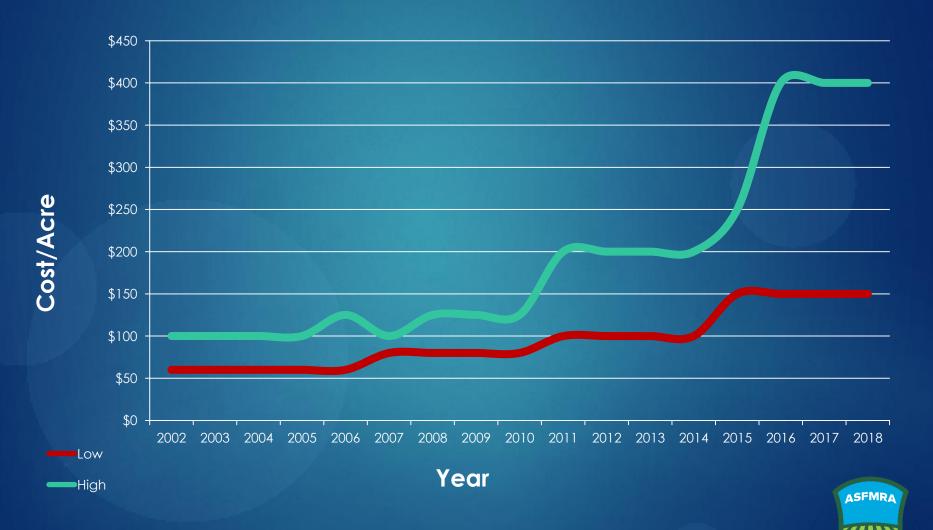
Maricopa Water District (NW Valley Metro Fringe Area)

Sale Price Value/Acre





Maricopa Water District (NW Valley Metro Fringe Area)

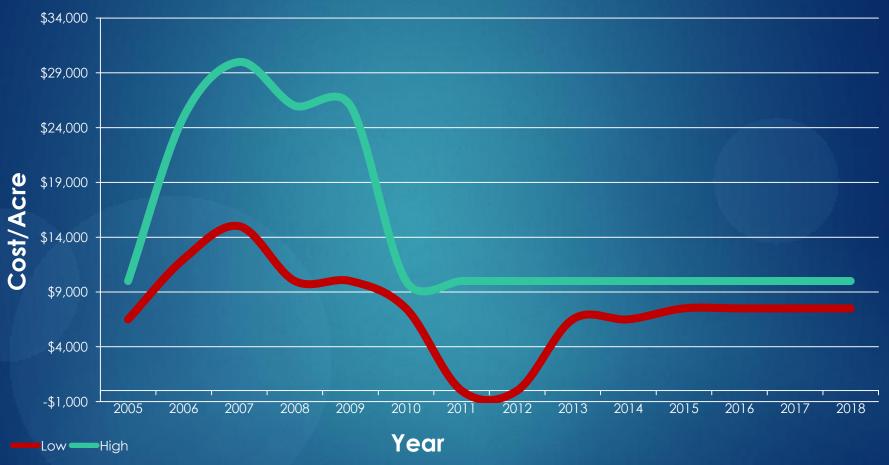


Maricopa Water District (NW Valley Metro Fringe Area)



Tonopah Irrigation District

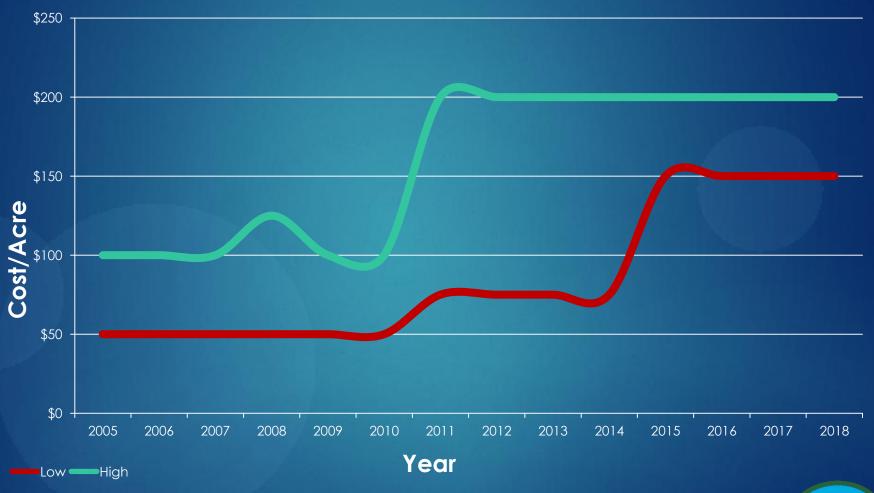






Tonopah Irrigation District

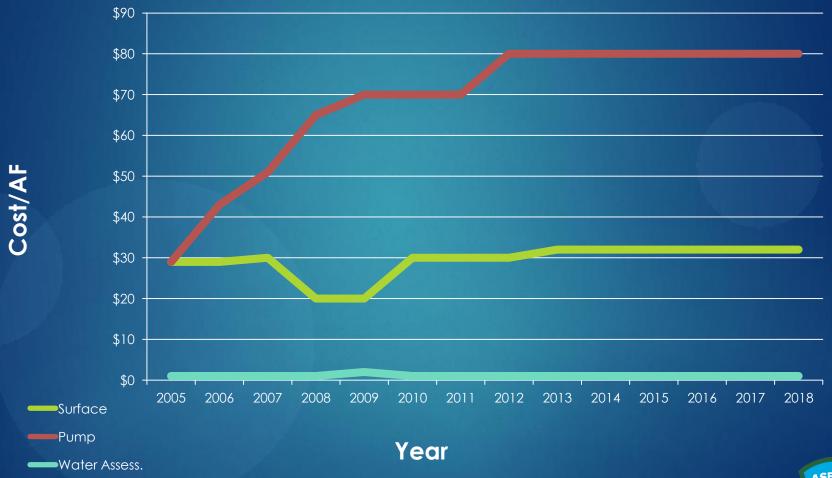






Tonopah Irrigation District

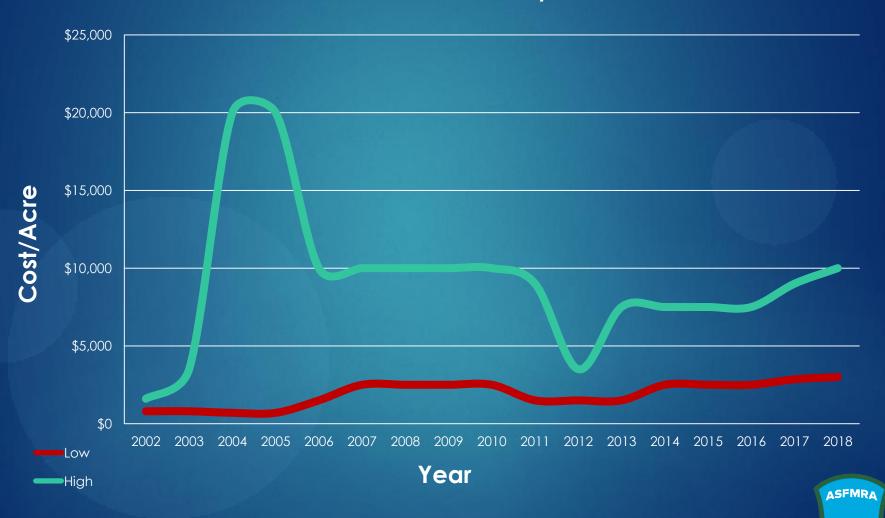




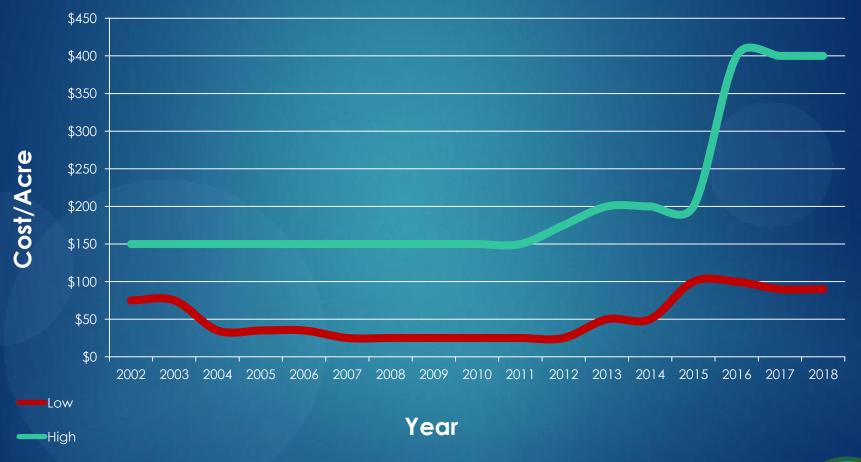


Desert Pump Farmland (Non-District, rural SW County)

Sale Price Value/Acre



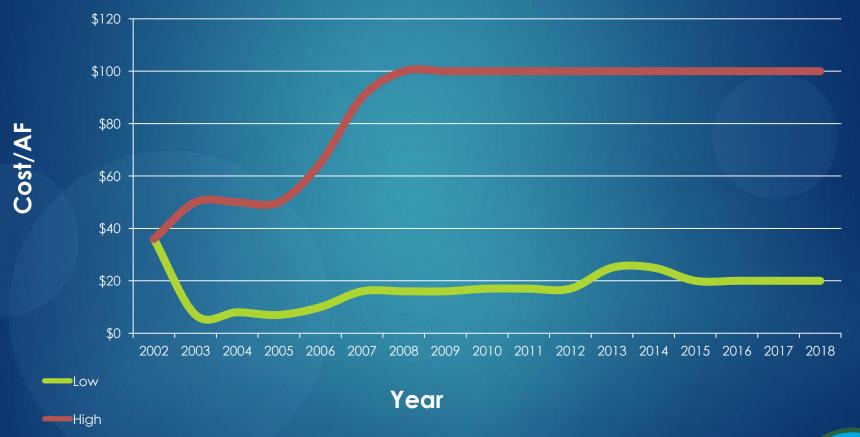
Desert Pump Farmland (Non-District, rural SW County)





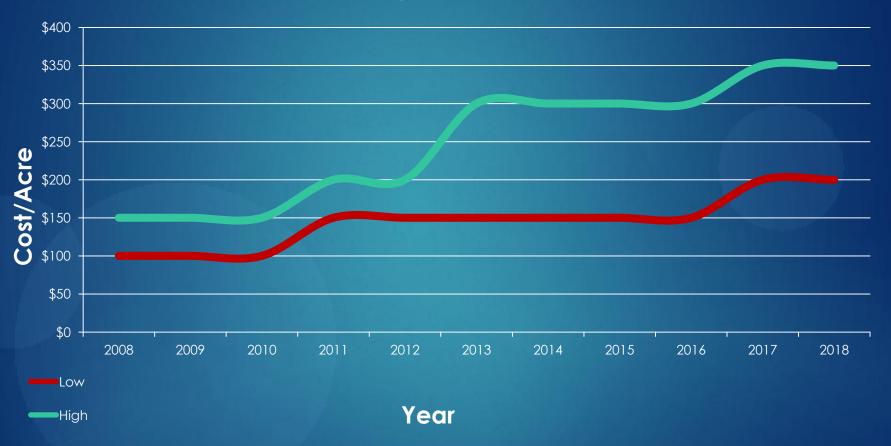
Desert Pump Farmland (Non-District, rural SW County)

Water Cost





Arlington Canal Company





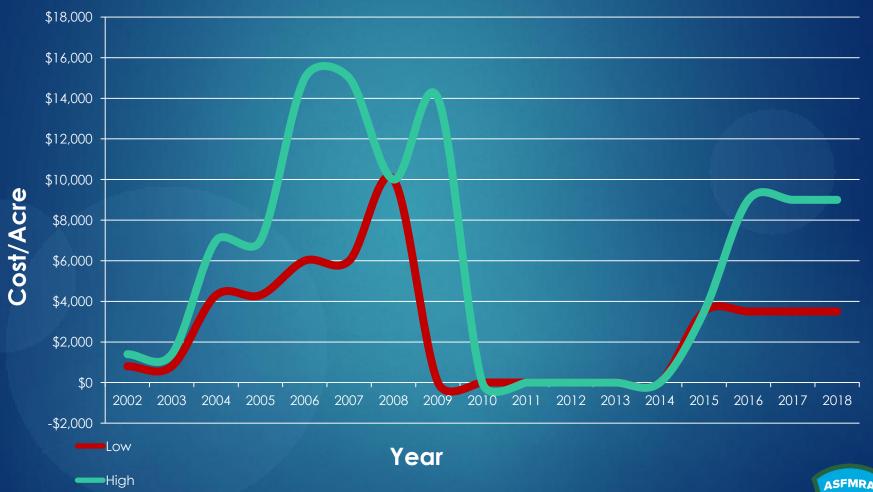
Arlington Canal Company





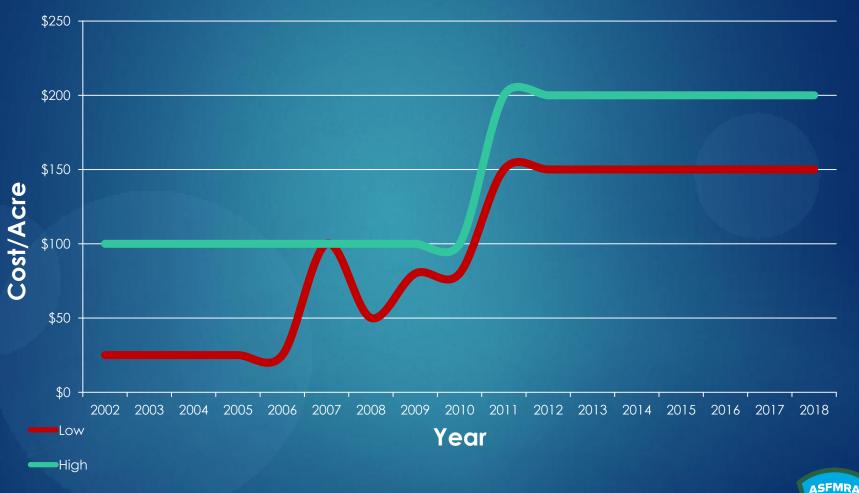
Paloma Irrigation and Drainage District

Sale Price Value/Acre





Paloma Irrigation and Drainage District



Paloma Irrigation and Drainage District

